



NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
NORTHWEST FLORIDA CHAPTER
We **are** commercial real estate

June 2015

Member Spotlight



Kevin Hoffman

Vice President
J.G. Buehler and Company, Inc.

NAIOP NW FL: Board Member, Golf Tournament Committee,
Secretary (Past), Education Chair (Past)

When I moved to Pensacola, I didn't know anyone and was embarking on a new career path...

If Hollywood made a movie of your life; who would you like to see play the lead role as you?

A younger Burt Reynolds or Patrick Swayze of course, when they were in their prime, however given neither of those are possible anymore my wife told me to say Matthew McConaughey.

What are you passionate about?

My family, mental health, and our community.

What book are you currently reading?

The Servant by James Hunter.

What 3 business tips can you share with others?

- Treat your vendors and customers great.
- Take time listen.
- Trust but verify

What benefit(s) have you gained from being a member of NAIOP?

Having moved here knowing virtually no one and starting a new career from scratch, the networking and education I've received through my association with NAIOP has been tremendous.

Career Achievements:

I began my career in commercial real estate upon completion of my PhD in Clinical Psychology from the University of Missouri-Kansas City, having instead accepted Joe Buehler's offer to come aboard his company and learn the business. Now 6 years later, I've successfully completed many deals and earned the industry's CCIM designation along the way.

Biography:

After receiving his Bachelor of Arts Degree in History from the University of Dayton in 1997, Kevin spent several years excelling in sales in his hometown of St. Louis, MO. In 2006 and 2009, respectively, he obtained his Master's and Ph.D. Degrees in Clinical Health Psychology from the University of Missouri, Kansas City, where his research focused on and he collaborated closely with the U.S. Department of Defense.

Kevin is a member and currently serves on the board of the northwest Florida chapter of the National Association of Industrial and Office Properties (NAIOP) and is a member of the Pensacola Association of Realtors, the Florida Association of Realtors, the National Association of Realtors, and has earned the CCIM designation. He is also a member of Leadership Pensacola's 2012 graduating class and serves on the Lakeview Center board.

Family ties brought Kevin, his wife, and two children to Pensacola, with their third child expected this month. Outside of J.G. Buehler & Company, Kevin enjoys being physically active and spending time with his family.